

Dynamics 365 training and certifications

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Dynamics 365

This guide has been created to provide training and certification options to achieve personal success.

How to use this deck

Certifications

Microsoft Dynamics 365 certifications

<u>Dynamics 365 Fundamentals (CRM)</u>

<u>Dynamics 365 Fundamentals (ERP)</u>

<u>Dynamics 365 Sales Functional Consultant Associate</u>

<u> Dynamics 365 Marketing Functional Consultant Associate</u>

<u>Dynamics 365 Customer Service Functional Consultant Associate</u>

Dynamics 365 Field Service Functional Consultant Associate

Dynamics 365 Finance Functional Consultant Associate

Dynamics 365 Supply Chain Management Functional Consultant Associate

Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate

Dynamics 365 Finance and Operations Apps Developer Associate

Dynamics 365 Business Central Functional Consultant Associate

<u>Dynamics 365 Finance and Operations Apps Solution Architect Expert</u>

Welcome to Dynamics 365 training and certifications

Our approach to learning is to develop an inclusive environment for every stage in an individual's career.

How to use this deck

The following resources will prepare you for the learning experience.



Certification portfolio

Available certifications and associated exams in portfolio.



Certification overview

Identify the right candidate profile with the recommended skills knowledge and experience.



Certification journey

Recommended steps to earn a certification, including preparation resources and opportunities for continue learning.



Certification learning path

Recommended training content to prepare for certification exams, including self-paced training and Microsoft Official Courseware (MOC) delivered by Learning Partners.

Microsoft Dynamics 365 Virtual Training Days

Grow your skills in just days

Take advantage of free, in-depth, virtual training events, and start boosting your career potential right away. Grow your technical skills through weekly events for every skill level.

Dynamics 365: Activate Digital Selling

Dynamics 365: Build a Resilient Supply Chain



Dynamics 365 certifications

CUSTOMER ENGAGEMENT APPS

Role-base	ed		
Expand yo	our technical	skill	se

2 Associate

 Dynamics 365 Sales Functional Consultant 	(PL-200. MB-210)
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- Dynamics 365 Marketing Functional Consultant (PL-200, MB-220)
- Dynamics 365 Customer Service Functional Consultant (PL-200, MB-230)
- Dynamics 365 Field Service Functional Consultant (PL-200, MB-240)

FundamentalsMaster the basics

Dynamics 365 Fundamentals (CRM)

(MB-910)

Dynamics 365 certifications	*Beta exam		
	FINANCE AND OPERATIONS APPS		
Role-based	② Associate		
Expand your technical skill set	Dynamics 365 Finance Functional Consultant	(MB-300, MB-310)	
	 Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant 	(MB-300, MB-320)	
	 Dynamics 365 Supply Chain Management Functional Consultant 	(MB-300, MB-330)	
	Dynamics 365 Commerce Functional Consultant	(MB-340)	
	Dynamics 365: Finance and Operations Apps Developer	(MB-300, MB-500)	
	Dynamics 365 Business Central Functional Consultant	(MB-800)	
	2 Expert		
	 Dynamics 365: Finance and Operations Apps Solution Architect 	(MB-700)	
Fundamentals Master the basics	Dynamics 365 Fundamentals (ERP)	(MB-920)	

Dynamics 365 Fundamentals (CRM)

Who is this certification for?

Candidates who earn this certification will have a broad understanding of the customer engagement capabilities of Dynamics 365, along with its apps, components, features, and more.

Exam details

MB-910

Microsoft Dynamics 365 Fundamentals (CRM)

Skills measured:

- Describe Dynamics 365 Marketing
- Describe Dynamics 365 Sales
- Describe Dynamics 365 Customer Service
- Describe Dynamics 365 Field Service
- Describe 365 Project Operations (CRM)

Knowledge and experience:

This exam measures your ability to describe the following: Dynamics 365 Marketing; Dynamics 365 Sales; Dynamics 365 Customer Service; Dynamics 365 Field Service; Project Operations; and shared features. Candidates should also have general knowledge of or relevant working experience in an Information Technology (IT) environment. They should also have a fundamental understanding of customer engagement principles and business operations.

Certification

Pass certification exam **MB-910** to earn this certification



Microsoft Certified: **Dynamics 365 Fundamentals (CRM)**

The Dynamics 365 Fundamentals candidate must be ready to prove knowledge of the customer engagement apps within the Dynamics 365 family of products.

- Dynamics 365 Marketing
- Dynamics 365 Sales
- Dynamics 365 Customer Service
- Dynamics 365 Field Service
- Dynamics 365 Project Operations (CRM)

Dynamics 365 Fundamentals (CRM)



Start hereDecide if this is the right certification for you

Not right for you?

Upskill with recommended training

Reinforce skills with experience

Pass exams

Continue to grow

This certification is a good fit if:

- IT professionals who want to show a general understanding of the applications they work with
- Business stakeholders and others who know Dynamics 365 and who want to validate their skills and experience
- Developers who want to highlight their understanding of business operations and CRM
- Students, recent graduates, and people changing careers who want to leverage Dynamics 365 customer engagement capabilities to move to the next level

OR

 If you previously took Dynamics 365 Fundamentals Browse all Dynamics 365 certifications



Self-paced online learning

MB-910

Microsoft Dynamics 365
Fundamentals (CRM)

OR

Skills outline guide



Instructor-led training Course MB-910T00-A Microsoft Dynamics 365 Fundamentals (CRM)

Additional resources

Documentation

Suggestions for gaining experience

Sign up for a free trial for one or more of the customer engagement apps and start exploring Dynamics 365 capabilities Take a practice exam

Pass required exam to earn your certification

MB-910

Microsoft Certified: Dynamics 365 Fundamentals (CRM)

Microsoft
CERTIFIED

FUNDAMENTALS

Microsoft Certified:

<u>Dynamics 365</u>

<u>Fundamentals (CRM)</u>

If you're familiar with business operations, customer relationship management (CRM), and are IT savvy—either generally or through work experience—take advantage of this certification to highlight those skills. Validate your broad exposure to the customer engagement capabilities of Dynamics 365 to enhance your career journey.

Explore these learning opportunities next

Other tracks (Fundamentals)

- Microsoft Power Platform
 Fundamentals
- Dynamics 365 Fundaments (ERP)

Next level up (Associate)

- <u>Dynamics 365 Sales</u> <u>Functional Consultant</u>
- Dynamics 365 Marketing Functional Consultant
- <u>Dynamics 365 Customer Service</u>
 <u>Functional Consultant</u>
- <u>Dynamics 365 Field Service</u> <u>Functional Consultant</u>

Dynamics 365 Fundamentals (CRM)

Prove that you understand Microsoft Dynamics 365; artificial intelligence; mixed reality; the Microsoft Power Platform; cloud concepts; cloud security; Dynamics 365 security; Dataverse; Dynamics 365 reporting; Dynamics 365 integrations; and cloud deployment.

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

Instructor-led Training

Microsoft Dynamics 365 Fundamentals (CRM)

MB-910T00-A | 2 days

MB-901 Exam

Self-paced online training on Microsoft Learn

Learn the Fundamentals of Microsoft Dynamics 365 Marketing

4 module

Learn the fundamentals of **Microsoft Dynamics 365 Customer Service**

4 modules

Learn the Fundamentals of Microsoft Dynamics **365 Project Operations** (CRM)

5 module

Learn the Fundamentals of Microsoft Dynamics **365 Sales** 4 modules

Learn the Fundamentals of Microsoft Dynamics 365 Field Service

6 modules

MB-910

Microsoft Dynamics 365 Fundamentals (CRM)

FUNDAMENTALS

Pass certification exam MB-910 to earn this certification

Microsoft Certified: **Dynamics 365 Fundamentals (CRM)**



Dynamics 365 Fundamentals (ERP)

Who is this certification for?

Candidates who earn this certification will have a broad exposure to the enterprise resource planning (ERP) capabilities of Dynamics 365 and will understand how finance and operations apps fit within the Microsoft ecosystem—and how to put them to work in an organization.

Exam details

MB-920

Microsoft Dynamics 365 Fundamentals (ERP)

Skills measured:

- Describe Dynamics 365 Supply Chain Management
- Describe Dynamics 365 Finance
- Describe Dynamics 365 Commerce
- Describe Dynamics 365 Human Resources
- Describe Dynamics 365 Project Operations (ERP)

Knowledge and experience:

This exam measures your ability to describe the following: Dynamics 365 Supply Chain Management; Dynamics Finance; Dynamics 365 Commerce; Dynamics 365 Human Resources; Project Operations; and shared features. Candidates should also have general knowledge of or relevant working experience in an Information Technology (IT) environment. They should also have a fundamental understanding of financial principles and business operations.

Certification

Pass certification exam **MB-920** to earn this certification



Microsoft Certified:

Dynamics 365 Fundamentals (ERP)

The Dynamics 365 Fundamentals candidate must be ready to prove knowledge of Dynamics 365 and cloud computing.

- Dynamics 365 Supply Chain Management
- Dynamics 365 Finance
- Dynamics 365 Commerce
- Dynamics 365 Human Resources
- Dynamics 365 Project Operations (ERP)

Dynamics 365 Fundamentals (ERP)



Start hereDecide if this is the right certification for you

Not right for you?

Upskill with recommended training

Reinforce skills with experience

Pass exams

Continue to grow

This certification is a good fit if:

- IT professionals who want to highlight their broad understanding of the applications they work with
- Technical professionals and business decision makers who are exploring how Dynamics 365 functionality can integrate with apps they're using
- Business stakeholders and others who use Dynamics 365 and want to demonstrate that they understand the fundamentals of the platform
- Developers who want to show a deeper understanding of business operations, finance, and ERP
- Students, recent graduates, and people changing careers who want to leverage Dynamics 365 finance and operations apps to move to the next level

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If you previously took Dynamics 365
 Fundamentals

Browse all Dynamics 365 certifications



Self-paced online learning

MB-920 Microsoft Dynamics 365 Fundamentals (ERP)

OR

Skills outline guide

Instructor-led training



Course MB-920T00-A Microsoft Dynamics 365 Fundamentals (CRM)

Additional resources

Documentation

Suggestions for gaining experience

Sign up for a free trial for one or more of the customer engagement apps and start exploring Dynamics 365 capabilities

Take a practice exam

Pass required exam to earn your certification

MB920

Microsoft Certified: Dynamics 365 Fundamentals (ERP)



Microsoft Certified: **Dynamics**. **365 Fundamentals (ERP)**

If you have a broad exposure to the enterprise resource planning (ERP) capabilities of Dynamics 365—this certification is for you.

People who are familiar with business operations, have a fundamental understanding of financial principles, and are information technology savvy—either generally or through work experience—can use this certification to validate those

skills and help open career

doors.

Explore these learning opportunities next

Other tracks (Fundamentals)

- Microsoft Power Platform Fundamentals.
- <u>Dynamics 365 Fundamentals</u> (<u>CRM</u>)

Next level up (Associate)

- <u>Dynamics 365 Finance</u>
 <u>Functional Consultant</u>
- <u>Dynamics 365 Supply Chain</u>
 <u>Management Functional</u>

 <u>Consultant</u>
- <u>Dynamics 365 Supply Chain</u> <u>Management, Manufacturing</u> <u>Functional Consultant</u>



Training and preparation for Microsoft Certified: **Dynamics 365 Fundamentals (ERP)**

Prove that you understand Microsoft Dynamics 365; artificial intelligence; mixed reality; the Microsoft Power Platform; cloud concepts; cloud security; Dynamics 365 security; Dataverse; Dynamics 365 reporting; Dynamics 365 integrations; and cloud deployment.

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

Instructor-led Training

Microsoft Dynamics 365 Fundamentals (ERP)

MB-920T00-A | 2 days

MB-901 Exam

Learn the Fundamentals of **Microsoft Dynamics 365 Supply Chain Management**

5 module

Self-paced online training on Microsoft Learn

Learn the fundamentals of **Microsoft Dynamics 365** Commerce

3 modules

Learn the Fundamentals of Microsoft Dynamics **365 Project Operations** (ERP)

3 module

Learn the Fundamentals Learn the Fundamentals of Microsoft Dynamics of Microsoft Dynamics 365 Finance 365 Human Resources 5 modules 3 modules

MB-920

Microsoft Dynamics 365 Fundamentals (ERP)

FUNDAMENTALS

Pass certification exam MB-920 to earn this certification

Microsoft Certified: **Dynamics 365 Fundamentals (ERP)**



Overview of Microsoft Certified:

Dynamics 365 Sales Functional Consultant Associate

Who is this certification for?

Ideal candidates are responsible for performing discovery, capturing requirements, engaging subject matter experts and stakeholders, translating requirements, and configuring the solution and applications. This role implements a solution using out of the box capabilities, codeless extensibility, application and service integrations.

Exam details

PL-200

Microsoft Power Platform Functional Consultant

Skills measured:

- Configure the Dataverse
- Create apps by using Power Apps
- Create and manage Power Automate
- Implement Power Virtual Agents chatbots
- Integrate Power Apps with other apps and services

Knowledge and experience:

Candidates for this exam perform discovery, capture requirements, engage subject matter experts and stakeholders, translate requirements, and configure Power Platform solutions and apps. They create application enhancements, custom user experiences, system integrations, data conversions, custom process automation, and custom visualizations.

MB-210

Microsoft Dynamics 365 Sales

Skills measured:

- Perform configuration
- Manage core sales entities
- Manage sales entities

Knowledge and experience:

Dynamics 365 Sales Functional Consultant aspire to work with their organization's stakeholders to gather requirements and implement Dynamics 365 Sales solutions. They'll also manage leads, opportunities, quotes, and orders, and they'll configure product catalogs and price lists.

Certification

Pass certification exams
PL-200 and MB-210
to earn this certification



Microsoft Certified:

<u>Dynamics 365 Sales Functional</u> <u>Consultant Associate</u>

The sales functional consultant associate focuses on customer engagement and implements solutions that support a sales lifecycle to meet revenue targets, business strategies, and company objectives.

- Dynamics 365 Sales
- Dynamics 365 Customer Insights
- Dynamics 365 Customer Voice
- Sales Insights (add-in)



Dynamics 365 Sales Functional Consultant Associate



Start here

Decide if this is the right certification for you

Not right for you?

Upskill with recommended training

Reinforce skills with experience

Pass exams

Continue to grow

This certification is a good fit if:

You do the following in your role for Dynamics 365 Sales

- Analyze customer project needs for quotes, order processing, and product catalogs
- Configure the sales app
- Manage sales entities
- Implement security
- Implement integrations
- Manages sales environments and applications

OR

· You hold this certification

MB2-717: Dynamics 365 for Sales Master the basics with Fundamentals certifications

- Dynamics Fundamentals (CRM)
- Dynamics Fundamentals (ERP)
- <u>Microsoft Power Platform</u> Fundamentals

OR

Browse all Dynamics 365 certifications

Skills outline guide



Self-paced online learning Microsoft Learn

OR



Instructor-led training Course MB-210T01: Microsoft Dynamics 365 Sales

Course PL-200T00 (for exam PL-200): Power Platform Consultant

Additional resources

- Microsoft Docs
- Learning Catalog

Suggestions for gaining experience

Work as a functional consultant on one or more projects

Volunteer to help on a consulting project

Complete more hands-on practice

Pass required exam to earn your certification

PL-200

Microsoft Power Platform Functional Consultant

MB-210 Microsoft Dynamics 365 Sales



Microsoft Certified: <u>Dynamics 365 Sales</u> <u>Functional</u> <u>Consultant Associate</u>

Microsoft Dynamics 365
Sales Functional
Consultants implement
solutions that anticipate
and plan customer
connections, manage deals
through processing and
closing, and accelerate
sales team performance
using data analytics.

Explore these certifications next

Other tracks (Associate)

- Dynamics 365 Marketing
- <u>Dynamics 365</u> Field Service
- <u>Dynamics 365</u> Customer Service

Next level up (Expert)

Microsoft Power Platform Solution Architect



Dynamics 365 Sales Functional Consultant Associate

Dynamics 365 Sales Functional Consultants implement solutions that anticipate and plan customer connections, manage deals through processing and closing, and accelerate sales team performance using data analytics.

Microsoft Power Platform Functional Consultant

PL-200T00-A | 5 days

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

Instructor-led **Training**

PL-200 Exam

Self-paced online training on Microsoft Learn

Instructor-led Training

MB-210 Exam

Get started using Dataverse

6 modules

Create a canvas app in Power **Apps**

3 modules

Create a business process flow in **Power Automate**

3 modules

Get started with **Power Automate** buttons 5 modules

Create and use analytics reports with Power BI 6 modules

Get started with **Power Virtual** Agents bots 1 module

Improve Busin<u>ess</u> Performance with Al Builder 9 modules

Microsoft Power <u>Platform</u> **Functional** Consultant

PL-200

Manage permissions and administration for Dataverse

2 modules

Create a model- driven application in Power Apps

3 modules

Automate a business process using Power Automate

5 modules

Use best practices to secure and govern Power **Automate** environments

5 modules

Create relationships, business rules, calculations, and rollups in Dataverse 3 modules

Bring Al to your business with Al Builder 2 modules

ASSOCIATE

PL-200 and MB-210 to earn this certification

Pass certification exams

Microsoft Certified: **Dynamics 365 Sales Functional Consultant** Associate

Working with Dynamics 365 Sales

7 modules

Create and use analytics reports with Power BI

6 modules

Create surveys with Dynamics 365 Customer Voice

1 modules

Implement goal management in Dynamics 365 Sales and Customer Service

2 modules

MB-210

Microsoft Dynamics 365 Sales

Microsoft Dynamics 365 Sales

MB-210T01-A | 1 day



Overview of Microsoft Certified:

Dynamics 365 Marketing Functional Consultant Associate

Who is this certification for?

Ideal candidates are responsible for performing discovery, capturing requirements, engaging subject matter experts and stakeholders, translating requirements, and configuring the solution and applications. This role implements a solution using out of the box capabilities, codeless extensibility, application and service integrations. The ideal candidates are IT or marketing professionals who want to learn how to leverage Dynamics 365 Marketing for businesses.

Exam details

PL-200

Microsoft Power Platform Functional Consultant

Skills measured:

- Configure the Dataverse
- Create apps by using Power Apps
- Create and manage Power Automate
- Implement Power Virtual Agents chatbots
- Integrate Power Apps with other apps and services

Knowledge and experience:

Candidates for this exam perform discovery, capture requirements, engage subject matter experts and stakeholders, translate requirements, and configure Power Platform solutions and apps. They create application enhancements, custom user experiences, system integrations, data conversions, custom process automation, and custom visualizations.

MB-220

Microsoft Dynamics 365 Marketing

Skills measured:

- Configure marketing applications
- Manage segments and lists
- Create and manage marketing forms and pages
- Manage leads
- Create and manage marketing emails
- Manage customer journeys
- Manage events and webinars
- Configure and analyze customer responses

Knowledge and experience:

This exam measures your ability to accomplish the following technical tasks: configure marketing applications; manage segments and lists; create and manage marketing forms and pages; manage leads; create and manage marketing emails; manage customer journeys; manage events and webinars; configure and analyze customer responses; and configure Dynamics 365 Customer Voice.

Certification

Pass certification exams **PL-200** and **MB-220** to earn this certification



Microsoft Certified: **Dynamics 365 Marketing Functional Consultant**

Functional Consultant Associate

The marketing functional consultant associate focuses on customer engagement, has marketing experience, and implements solutions that attract and convert leads, build brand awareness, and standardize omnichannel messaging.

- Dynamics 365 Marketing
- Dynamics 365 Customer Voice
- Dynamics 365 Customer Insights



Dynamics 365 Marketing Functional Consultant Associate



Start here

Decide if this is the right certification for you

Not right for you?

Upskill with recommended training

Reinforce skills with experience

Pass exams

Continue to grow

This certification is a good fit if:

 You're a marketing or IT professional.

OR

- You're responsible for performing discovery, capturing requirements, and engaging subject matter experts and stakeholders.
- You translate requirements and configure solutions and applications.
- You hold this certification:

MB2-709:

Microsoft Dynamics Marketing

Master the basics with Fundamentals certifications

- <u>Dynamics Fundamentals</u> (CRM)
- Dynamics Fundamentals (ERP)
- Microsoft Power Platform

Fundamentals

OR

Browse all Dynamics 365 certifications

Skills outline guide



Self-paced online learning Microsoft Learn

OR



Instructor-led training Course PL-200T00 (for exam PL-200): Power

exam PL-200): Power Platform Consultant

Course MB-220T00-A (for exam MB-220) Microsoft Dynamics 365 Marketing

Additional resources

- Documentation
- · Learning catalog
- Videos

Suggestions for gaining experience

Work as a functional consultant on one or more projects.

Volunteer to help on a consulting project.

Complete more hands-on practice.

Take a practice exam

Pass required exam to earn your certification

PL-200

Microsoft Power
Platform Functional
Consultant

MB-220 Microsoft Dynamics 365 Marketing



Microsoft Certified: **Dynamics 365 Marketing Functional Consultant Associate**

Microsoft Dynamics 365 Marketing Functional Consultants implement solutions that attract and convert leads, build brand awareness, standardize omnichannel messaging, and deliver marketing insights.

Explore these certifications next

Other tracks (Associate)

- <u>Dynamics 365 Sales</u>
 Functional Consultant
- <u>Dynamics 365 Field</u> <u>Service Functional</u> Consultant
- <u>Dynamics 365 Customer</u> <u>Service Functional</u> <u>Consultant</u>

Next level up (Expert)

• Microsoft Power Platform Solution Architect

Dynamics 365 Marketing Functional Consultant Associate

Microsoft Dynamics 365 Marketing Functional Consultants implement solutions that attract and convert leads, build brand awareness, standardize omnichannel messaging, and deliver marketing insights.

Microsoft Power Platform Functional Consultant

PL-200T00-A | 5 days

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

Instructor-led **Training**

PL-200 Exam

Self-paced online training on Microsoft Learn

Instructor-led **Training**

MB-220 Exam

Get started using Dataverse

6 modules

Create a canvas app in Power **Apps**

3 modules

Create a business process flow in **Power Automate**

3 modules

Get started with **Power Automate** buttons 5 modules

Create and use analytics reports with Power BI 6 modules

Get started with **Power Virtual** Agents bots 1 module

Improve business performance with Al Builder 9 modules

PL-200 Microsoft Power **Platform Functional** Consultant

Manage permissions and administration for Dataverse

2 modules

Create a model- driven application in Power Apps

3 modules

Automate a business process using Power Automate

5 modules

Use best practices to secure and govern Power **Automate** environments 5 modules

Create relationships, business rules, calculations, and rollups in Dataverse 3 modules

Bring Al to your business with Al Builder 2 modules

ASSOCIATE

Pass certification exams PL-200 and MB-220 to earn this certification

Microsoft Certified: **Dynamics 365 Marketing Functional Consultant Associate**

Set up and manage **Dynamics 365 Marketing**

3 modules

Work with core features in **Dynamics 365 Marketing**

6 modules

Manage events in **Dynamics 365 Marketing**

4 modules

Create surveys with Dynamics 365 Customer Voice

1 modules

Analyze insights in **Dynamics 365 Marketing**

2 modules

MB-220 Microsoft Dynamics 365 Marketing

Microsoft Dynamics 365 Marketing

MB-220T00-A | 4 days



Overview of Microsoft Certified:

Dynamics 365 Customer Service Functional Consultant Associate

Who is this certification for?

Ideal candidates for this certification are responsible for performing discovery, capturing requirements, engaging subject matter experts and stakeholders, translating requirements, and configuring the solution and applications. This role implements a solution using out-of-the-box capabilities, codeless extensibility, application, and service integrations.

Exam details

PL-200

Microsoft Power Platform Functional Consultant

Skills measured:

- Configure the Dataverse
- Create apps by using Power Apps
- Create and manage Power Automate
- Implement Power Virtual Agents chatbots
- Integrate Power Apps with other apps and services

Knowledge and experience:

Candidates for this exam perform discovery, capture requirements, engage subject matter experts and stakeholders, translate requirements, and configure Power Platform solutions and apps. They create application enhancements, custom user experiences, system integrations, data conversions, custom process automation, and custom visualizations.

MB-230

Microsoft Dynamics 365 Customer Service

Skills measured:

- Manage cases and Knowledge Management
- Manage queues, entitlements, and service-level agreements
- Implement Omnichannel for Customer Service
- Manage analytics

Knowledge and experience:

This exam measures your ability to implement, and design service management visualizations and reports provided by and in collaboration with the solution architect. The functional consultant collaborates with the customer engagement administrator to implement and upgrade Power Platform components, including knowledge management, customer feedback, and connected services.

Certification

Pass certification exams
PL-200 and MB-230
to earn this certification



Microsoft Certified:

Dynamics 365 Customer

Service Functional

Consultant Associate

Customer service functional consultants build CX solutions that are fast and agile and that leverage AI to drive actionable insights that anticipate customer needs.

- Dynamics 365 Customer Service
- Dynamics 365 Customer Voice
- Omnichannel for Customer Service
- Power Virtual Agents

Dynamics 365 Customer Service Functional Consultant Associate



Start here

Decide if this is the right certification for you

Not right for you?

Upskill with recommended training

Reinforce skills with experience

Pass exams

Continue to grow

This certification is a good fit if:

You're a Dynamics 365
 Functional Consultant or a customer service professional.

OR

- You're responsible for performing discovery, capturing requirements, and engaging subject matter experts and stakeholders.
- You translate requirements and configure solutions and applications.
- You hold this certification:

MB2-714

Microsoft Dynamics CRM 2016 Customer Service

Master the basics with Fundamentals certifications

- Dynamics Fundamentals (CRM)
- Dynamics Fundamentals (ERP)
- Microsoft Power Platform

Fundamentals

OR

Browse all Dynamics 365 certifications

Skills outline guide



Self-paced online learning Microsoft Learn

OR



Instructor-led training Course PL-200T00 (for exam PL-200): Power Platform Consultant

Course MB-230T01-A (for exam MB-230) Dynamics 365 Customer Service

Additional resources

Documentation

Suggestions for gaining experience

Work as a functional consultant on one or more projects.

Volunteer to help on a customer service consulting project

Complete more hands-on practice.

Take a practice exam

Pass required exam to earn your certification

PL-200

Microsoft Power
Platform Functional
Consultant

MB-230

Microsoft Dynamics 365
Customer Service

Microsoft CERTIFIED ASSOCIATE

Microsoft Certified: <u>Dynamics 365 Customer</u> <u>Service Functional</u> Consultant Associate

Microsoft Dynamics 365 Customer Service Functional Consultants build CX solutions that are fast, agile, and leverage AI to drive actionable insights that anticipate customer needs.

Explore these certifications next

Other tracks (Associate)

- <u>Dynamics 365 Sales</u>
 Functional Consultant
- <u>Dynamics 365 Field</u> <u>Service Functional</u> Consultant
- <u>Dynamics 365 Marketing</u>
 <u>Functional Consultant</u>

Next level up (Expert)

• Microsoft Power Platform Solution Architect



Dynamics 365 Customer Service Functional Consultant Associate

Microsoft Dynamics 365 Customer Service Functional Consultants build CX solutions that are fast, agile, and leverage AI to drive actionable insights that anticipate customer needs.

Microsoft Power Platform Functional Consultant

PL-200T00-A | 5 days

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

Instructor-led Training

PL-200 Exam

Self-paced online training on Microsoft Learn

Instructor-led Training

MB-230 Exam

Get started using Dataverse

<u>6 modules</u>

Create a canvas
app in Power
Apps

3 modules

Create a business process flow in Power Automate

3 modules

Get started with Power Automate buttons

5 modules

Create and use analytics reports

with Power BI
6 modules

Get started with Power Virtual Agents bots

1 module

Improve business performance

with Al Builder 9 modules PL-200
Microsoft Power
Platform
Functional
Consultant

<u>Manage</u> <u>permissions and</u> <u>administration</u> for Dataverse

Work with cases

with Dynamics 365

Customer Service

3 modules

2 modules

Create a model- driven application in Power Apps

and service level

Work with entitlements

agreements in Dynamics

365 Customer Service

3 modules

2 modules

Automate a
business process
using Power
Automate
5 modules

Power govern late Automatles environ

Work with Knowledge

Management Solutions

in Dynamics 365

Customer Service

2 modules

Use best practices
to secure and
govern Power
Automate
environments
5 modules

Create relationships, business rules, calculations, and rollups in Dataverse 3 modules

your business with Al Builder 2 modules

Bring Al to

Create Surveys with
Dynamics 365 Customer
Voice

1 modules

<u>uilder</u>

MB-230 Microsoft Dynamics 365 Customer Service



Pass certification exams PL-200 and MB-230 to earn this certification

Microsoft Certified:

Dynamics 365

Customer Service

Functional

Consultant

Associate

Dynamics 365 for Customer Service

MB-230T01-A | 3 day



Overview of Microsoft Certified:

Dynamics 365 Field Service Functional Consultant Associate

Who is this certification for?

Ideal candidates are IT professionals with experience or interest in delivering Field Service solutions for large-scale customers.

Exam details

PL-200

Microsoft Power Platform Functional Consultant

Skills measured:

- Configure the Dataverse
- Create apps by using Power Apps
- Create and manage Power Automate
- Implement Power Virtual Agents chatbots
- Integrate Power Apps with other apps and services

Knowledge and experience:

Candidates for this exam perform discovery, capture requirements, engage subject matter experts and stakeholders, translate requirements, and configure Power Platform solutions and apps. They create application enhancements, custom user experiences, system integrations, data conversions, custom process automation, and custom visualizations.

MB-240

Microsoft Dynamics 365 Field Service

Skills measured:

- Configure field service applications
- Manage work orders
- Schedule and dispatch work orders
- Manage the Field Service (Dynamics 365) mobile app
- Manage inventory and purchasing
- Implement assets and connected devices

Knowledge and experience:

This exam measures configuring the default administration areas of the Field Service application, deploying the Connected Field Service (IoT) solution and the mobile application, and implementing any additional customizations needed. Candidates are responsible for the configuration and deployment of the Field Service application in conjunction with the core customer service application.

Certification

Pass certification exams **PL-200** and **MB-240** to earn this certification



Microsoft Certified:

<u>Dynamics 365 Field</u>

<u>Service Functional</u>

Consultant Associate

Dynamics 365 functional consultants configure the Field Service application and manage its lifecycle.

- Dynamics 365 Field Service
- Dynamics 365 Remote Assist
- IoT Intelligence (add-in)
- Resource Scheduling Optimization (add-in)
- Field Service (Dynamics 365) mobile app
- Dynamics 365 Guides
- Dynamics 365 Customer Voice

Dynamics 365 Field Service Functional Consultant Associate



Start here

Decide if this is the right certification for you

Not right for you?

Upskill with recommended training

Reinforce skills with experience

Pass exams

Continue to grow

This certification is a good fit if:

You're a Dynamics 365
 Functional Consultant
 or a field service
 professional

OR

- You perform discovery, capture requirements and engage subject matter experts and stakeholders.
- You translate requirements and configure the solution and applications.
- You hold this certification:

MB2-877

Microsoft Dynamics for 365 Field Service

Master the basics with Fundamentals certifications

- <u>Dynamics Fundamentals</u> (CRM)
- Dynamics Fundamentals (ERP)
- Microsoft Power Platform

<u>Fundamentals</u>

OR

Browse all Dynamics 365 certifications

Skills outline guide



Self-paced online learning Microsoft Learn

OR



Instructor-led training

Course PL-200T00 (for exam PL-200): Power Platform Consultant

Course MB-240T00 (for exam MB-240) Microsoft Dynamics 365 Field Service

Additional resources

- Documentation
- · Learning catalog

Suggestions for gaining experience

Work as a functional consultant on one or more projects.

Volunteer to help on a consulting project.

Complete more hands-on practice.

Take a practice exam

Pass required exam to earn your certification

PL-200

Microsoft Power
Platform Functional
Consultant

MB-240 Microsoft Dynamics 365 Field Service



Microsoft Certified: <u>Dynamics 365 Field</u> <u>Service Functional</u> Consultant Associate

Microsoft Dynamics 365 Field Service Functional Consultants configure the Field Service application, implement solutions that manage the field service lifecycle, and deploy the Connected Field Service (IoT) solution.

Explore these certifications next

Other tracks (Associate)

- Dynamics 365 Marketing
- Dynamics 365 Sales
- <u>Dynamics 365 Customer</u> Service

Next level up (Expert)

• Microsoft Power Platform Solution Architect



Dynamics 365 Field Service Functional Consultant Associate

Microsoft Dynamics 365 Field Service Functional Consultants configure the Field Service application, implement solutions that manage the field service lifecycle, and deploy the Connected Field Service (IoT) solution.

Microsoft Power Platform Functional Consultant

PL-200T00-A | 5 days

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

Instructor-led Training

PL-200 Exam

Self-paced online training on Microsoft Learn

Instructor-led Training

MB-240 Exam

Get started using Dataverse 6 modules

Create a canvas app in Power **Apps**

3 modules

Create a business process flow in **Power Automate** 3 modules

Get started with **Power Automate** buttons 5 modules

Create and use analytics reports with Power BI 6 modules

Get started with **Power Virtual** Agents bots 1 module

Improve business performance with Al Builder 9 modules

PL-200 Microsoft Power Platform **Functional** Consultant

Manage permissions and administration for Dataverse

2 modules

Create a model- driven application in Power Apps

3 modules

Automate a business process using Power Automate 5 modules

Use best practices to secure and govern Power **Automate** environments 5 modules

Create relationships, business rules, calculations, and rollups in Dataverse 3 modules

Bring Al to your business with Al Builder 2 modules

ASSOCIATE

Pass certification exams PL-200 and MB-240 to earn this certification

Microsoft Certified: **Dynamics 365 Field Service Functional Consultant Associate**

Implementing Microsoft Dynamics 365 Field Service

4 modules

Universal Resource Scheduling in Microsoft Dynamics 365 for Field Service

6 modules

MB-240 Microsoft Dynamics 365 Field Service

Microsoft Dynamics 365 Field Service

MB-240T00-A | 3 days



Overview of Microsoft Certified:

Dynamics 365 Finance Functional Consultant Associate

Who is this certification for?

Ideal candidates are responsible for performing discovery, capturing requirements, engaging subject matter experts and stakeholders, and configuring the solution and applications. This role implements a financial solution using out of the box capabilities, codeless extensibility, application and service integrations. The Finance Consultant is well versed in general ledger, accounts payable, accounts receivable, and fixed assets.

Exam details

MB-300

Microsoft Dynamics 365: Core Finance and Operations

Skills measured:

- Describe Finance and Operations apps and extend apps by using Power Platform technologies
- Configure administrative features and workflows
- Manage Finance and Operations data
- Validate and support solutions

Knowledge and experience:

Candidates for this exam analyze business requirements and translate those requirements into fully realized business processes and solutions that implement industry best practices. Candidates serve as a key resource in implementing and configuring applications to meet business requirements.

MB-310

Microsoft Dynamics 365 Finance

Skills measured:

- Set up and configure financial management
- Manage and apply common processes
- Implement and manage accounts payable and receivable
- Manage budgeting and fixed assets

Knowledge and experience:

This exam measures your ability to accomplish the following technical tasks: set up and configure financial management; manage and apply common processes; implement and manage accounts payable and receivable; and manage budgeting and fixed assets.

Certification

Pass certification exams MB-300 and MB-310 to earn this certification



Microsoft Certified: **Dynamics 365 Finance Functional Consultant Associate**

The finance functional consultant associate unifies financials and Dynamics application features.

Products featured

• Dynamics 365 Finance

Dynamics 365 Finance Functional Consultant Associate



Start here

Decide if this is the right certification for you

Not right for you?

Upskill with recommended training

Reinforce skills with experience

Pass exams

Continue to grow

This certification is a good fit if:

•You're a finance professional.

OR

- · You're responsible for performing discovery, capturing requirements, and engaging subject matter experts and stakeholders.
- You translate requirements and configure solutions and applications.

Master the basics with **Fundamentals certifications**

- Dynamics Fundamentals (CRM)
- Dynamics Fundamentals (ERP)
- Microsoft Power Platform

Fundamentals

OR

Browse all Dynamics 365 certifications

Skills outline guide



Self-paced online learning Microsoft Learn

OR



Instructor-led training

Course MB-300T00 (for exam MB-300) Microsoft Dynamics 365: Core Finance and Operations

Course MB-230T01-A (for exam MB-310) Dynamics 365 for customer engagement for customer service

Additional resources

Documentation

Suggestions for gaining experience

Work as a functional consultant on one or more projects.

Volunteer to help on a finance consulting project.

Complete more hands-on practice.

Take a practice exam

Pass required exam to earn your certification

MB-300

Microsoft Dynamics 365: Core Finance and **Operations**

MB-310

Microsoft Dynamics 365 <u>Finance</u>



Microsoft Certified: **Dynamics 365 Finance Functional** Consultant

Associate

Dynamics 365 Finance **Functional Consultants** unify global financials and operations; automate tasks and workflows; and streamline customer ordering, selling, invoicing, and reporting.

Explore these certifications next

Other tracks (Associate)

- Dynamics 365 Supply Chain Management, Manufacturing **Functional Consultant**
- Dynamics 365 Supply Chain Management **Functional Consultant**
- Dynamics 365 Finance and **Operations Apps Developer**

Next level up (Expert)

• Dynamics 365: Finance and **Operations Apps Solution** Architect Expert



MB-310T00-A | 4 days

Dynamics 365 Finance Functional Consultant Associate

Dynamics 365 Finance Functional Consultants unify global financials and operations, automate tasks and workflows, and streamline customer ordering, selling, invoicing, and reporting

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

Microsoft Dynamics 365: Core Finance and Operations MB-300T00 | 2 days Instructor-led Training MB-300 Exam Microsoft Dynamics 365: Core Finance ASSOCIATE and Operations Migrate data and go **Get started with Finance Use Lifecycle Services** Configure your Configure and work with ** and Operations apps to design and plan organization in Finance live with Finance and analytics and reporting in an implementation and Operations apps **Finance and Operations apps** Operations apps 5 modules of Finance and Pass certification exams 8 modules 4 modules 2 modules **Operations apps** MB-300 and MB-310 to Self-paced 2 modules earn this certification online training on Microsoft **Configure and use Work with accounts Work with accounts Configure and use** Configure and manage Configure and use cash **Get started with** MB-310 Microsoft Certified: Learn and bank management. payable in receivable in budaetina in the general ledger in fixed assets in cost accounting for **Microsoft Dynamics 365 Dynamics 365 Finance** and sales tax in **Dynamics 365 Finance Dynamics 365 Finance Dynamics 365 Finance** Dynamics 365 Financesupply chains in **Dynamics 365 Functional Consultant Dynamics 365 Finance Dynamics 365 Finance** 9 modules 3 modules 4 modules 2 modules 2 modules <u>Finance</u> 5 modules 1 module **Associate** MB-310 Exam-Instructor-led Training **Microsoft Dynamics 365 Finance**



Overview of Microsoft Certified:

Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate

Who is this certification for?

Ideal candidates are responsible for performing discovery, capturing requirements, engaging subject matter experts and stakeholders, translating requirements, and configuring the solution and applications. This role implements a solution using out of the box capabilities, codeless extensibility, application and service integrations.

Exam details

MB-300

Microsoft Dynamics 365: Core Finance and Operations

Skills measured:

- Describe Finance and Operations apps and extend apps by using Power Platform technologies
- Configure administrative features and workflows
- Manage Finance and Operations data
- Validate and support solutions

Knowledge and experience:

Candidates for this exam analyze business requirements and translate those requirements into fully realized business processes and solutions that implement industry best practices. Candidates serve as a key resource in implementing and configuring applications to meet business requirements.

MB-320

<u>Dynamics 365 Supply Chain</u> <u>Management, Manufacturing</u> <u>Functional Consultant</u> <u>Associate</u>

Skills measured:

- Set up and configure manufacturing
- Create and manage production and lean orders
- Create, process, and manage production batch orders

Knowledge and experience:

This exam measures your ability to accomplish the following technical tasks: set up and configure manufacturing; create and manage production and lean orders; and create, process, and manage production batch orders.

Certification

Pass certification exams MB-300 and MB-320 to earn this certification



Microsoft Certified:

Dynamics 365 Supply
Chain Management,
Manufacturing Functional
Consultant Associate

The supply chain manufacturing functional consultant implements manufacturing business solutions to meet customer business requirements.

- Dynamics 365 Supply Chain Management, Manufacturing
- Dynamics 365 Supply Chain Management
- Dynamics 365 Finance
- Asset Management (add-in)
- IoT Intelligence (add-in)

Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate



Start here

Decide if this is the right certification for you

Not right for you?

Upskill with recommended training

Reinforce skills with experience

Pass exams

Continue to grow

This certification is a good fit if:

 You're a manufacturing information system professional.

OR

- You're responsible for activities including production order planning, manufacturing line operations, master planning, manufacturing cost planning, and product quality control.
- You hold this certification:

MB6-894:

Distribution and Trade in Microsoft Dynamics 365 for Finance and Operations

Master the basics with Fundamentals certifications

- Dynamics Fundamentals (CRM)
- Dynamics Fundamentals (ERP)
- <u>Microsoft Power</u>
 Platform

OR

Browse all Dynamics 365 certifications

Skills outline guide



Self-paced online learning Microsoft Learn

OR



Instructor-led training

Course MB-300T00 (for exam MB-300) Microsoft Dynamics 365: Core Finance and Operations Core common features of Dynamics 365 for Finance and Operations

Course MB-320T00-A (for exam MB-320) Microsoft Dynamics 365 Supply Chain Management, Manufacturing

Additional resources

- Documentation
- · Learning catalog

Suggestions for gaining experience

Volunteer to shadow a manufacturing functional consultant on their projects

Work as a functional consultant in a manufacturing workstream on one or more projects.

Complete more hands-on practice.

- · Get a mentor.
- · Tour manufacturing lines.
- Watch videos about how things are made.
- Ask questions and learn from experts and customers.
- · Join a user group community.

Take a practice exam

Pass required exam to earn your certification

MB-300

Microsoft Dynamics 365: Core Finance and Operations

MB-320

Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate



Microsoft Certified: Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate

Dynamics 365 Supply Chain Management, Manufacturing Functional Consultants integrate digital and physical systems; improve visibility, ensure the efficiency of supply chain and manufacturing flexibility.

Explore these certifications next

Other tracks (Associate)

- <u>Dynamics 365 Supply Chain</u> <u>Management</u>
- Dynamics 365 Finance

Next level up (Expert)

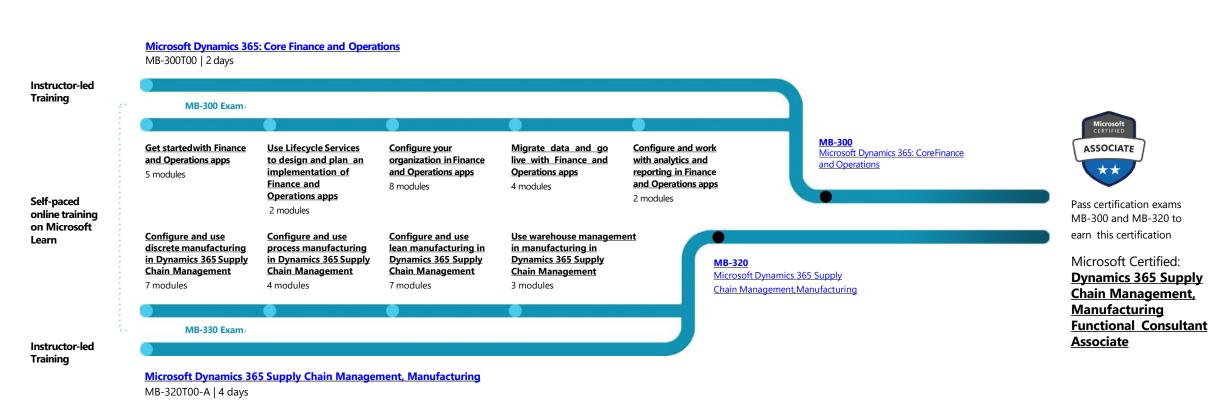
• <u>Dynamics 365 Finance and</u> <u>Operations Apps Solution</u> <u>Architect</u>



Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate

Dynamics 365 Supply Chain Management, Manufacturing Functional Consultants integrate digital and physical systems; improve visibility, manufacturing efficiency, and flexibility; and lower costs for their clients.

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.





Dynamics 365 Supply Chain Management Functional Consultant Associate

Who is this certification for?

Ideal candidates responsible for performing discovery, capturing requirements, engaging subject matter experts and stakeholders, translating requirements, and configuring the solution and applications. This role implements a solution using out of the box capabilities, codeless extensibility, application and service integrations.

Exam details

MB-300

Microsoft Dynamics 365: Core Finance and Operations

Skills measured:

- Describe Finance and Operations apps and extend apps by using Power Platform technologies
- Configure administrative features and workflows
- Manage Finance and Operations data
- Validate and support solutions

Knowledge and experience:

Candidates for this exam analyze business requirements and translate those requirements into fully realized business processes and solutions that implement industry best practices. Candidates serve as a key resource in implementing and configuring applications to meet business requirements.

MB-330

Microsoft Dynamics 365 Supply Chain Management

Skills measured:

- Implement Product information management
- Implement Inventory management
- Implement and manage Supply Chain processes
- Implement Warehouse management and Transportation management and perform business processes

Knowledge and experience:

This exam measures your ability to accomplish the following technical tasks: implement product information management; implement inventory management; implement and manage supply chain processes; implement warehouse and transportation management; and perform business processes.

Certification

Pass certification exams MB-300 and MB-330 to earn this certification



Microsoft Certified: <u>Dynamics 365 Supply Chain</u> <u>Management Functional</u> Consultant Associate

Supply chain management functional consultants implement supply chain management practices, including procurement, trade, logistics, warehouse management, and transportation management.

- Dynamics 365 Supply Chain Management
- Dynamics 365 Supply Chain Management, Manufacturing
- Asset Management (add-in)
- Dynamics 365 Finance
- IoT Intelligence (add-in)

Dynamics 365 Supply Chain Management Functional Consultant Associate



Start here

Decide if this is the right certification for you

Not right for you?

Upskill with recommended training

Reinforce skills with experience

Pass exams

Continue to grow

This certification is a good fit if:

 You have a basic understanding of supply chain management concepts.

OR

- You're responsible for implementing a solution that includes procurement, trade, logistics, warehouse management, or transportation management.
- You hold this certification:

MB6-894:

Distribution and Trade in Microsoft Dynamics 365 for Finance and Operations

Master the basics with Fundamentals certifications

- <u>Dynamics Fundamentals</u> (CRM)
- Dynamics Fundamentals (ERP)
- Microsoft Power Platform

<u>Fundamentals</u>

OR

Browse all Dynamics 365 certifications

Skills outline guide



Self-paced online learning Microsoft Learn

OR



Instructor-led training

Course MB-300T00 (for exam MB-3000 Microsoft Dynamics 365: Core Finance and Operations

Course MB-300T00 (for exam MB-330) Microsoft Dynamics 365 Supply Chain Management

Additional resources

- Documentation
- <u>Learning catalog</u>

Suggestions for gaining experience

Work as a functional consultant on one or more projects.

Volunteer to help on a consulting project.

Complete more handson practice.

- Get a mentor.
- Tour warehouses.
- Watch videos about how things are made.
- Ask questions and learn from experts and customers.
- Join a user group community.

Take a practice exam

Pass required exam to earn your certification

MB-300

Microsoft Dynamics 365: Core Finance and Operations

MB-330

Microsoft Dynamics 365 Supply Chain Management

Microsoft CERTIFIED ASSOCIATE

Microsoft Certified:

Dynamics 365 Supply Chain Management Functional Consultant Associate

Dynamics 365 Supply Chain Management Functional Consultants streamline cost accounting, inventory management, master planning, and warehouse management for their clients.

Explore these certifications next

Other tracks (Associate)

 Dynamics 365 Supply Chain Management Manufacturing

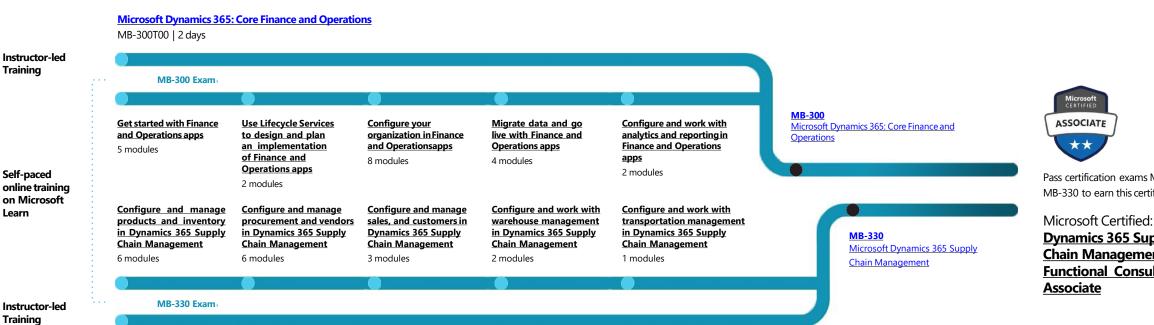
Next level up (Expert)

 Dynamics 365 Finance and Operations Apps Solution Architect

Dynamics 365 Supply Chain Management Functional Consultant **Associate**

Dynamics 365 Supply Chain Management Functional Consultants streamline cost accounting, inventory management, master planning, and warehouse management for their clients.

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.



Pass certification exams MB-300 and MB-330 to earn this certification

Dynamics 365 Supply Chain Management Functional Consultant

Microsoft Dynamics 365 Supply Chain Management

MB-330T00-A | 5 days



Dynamics 365 Commerce Functional Consultant Associate

Who is this certification for?

Ideal candidates for this exam design, configure, and manage Dynamics 365 Commerce and provide ongoing support for the app.

Exam details

MB-300

Microsoft Dynamics 365: Core Finance and Operations

Skills measured:

- Use common functionality and implementation tools
- Configure security, processes, and options
- Perform data migration
- Validate and support the solution

Knowledge and experience:

This exam measures your ability to accomplish the following technical tasks: use common functionality and implementation tools; configure security, processes, and options; perform data migration; and validate and support the solution.

MB-340

Microsoft Dynamics 365 Commerce Functional Consultant

Skills measured:

- Configure Dynamics 365 Commerce Headquarters
- Configure products, prices, discounts, loyalty, and affiliations
- Manage Point of Sale (POS) in Dynamics 365 Commerce
- Configure and Manage Dynamics 365 Commerce call centers
- Manage e-commerce

Knowledge and experience:

This exam measures your ability to implement, configure, and use Dynamics 365 Commerce, in the back office and all types of channels; take advantage of its advanced functionality; and support the whole customer experience.

Certification

Pass certification exams MB-300 and MB-340 to earn this certification



Microsoft Certified: **Dynamics 365 Commerce Functional Consultant Associate**

The Commerce Functional Consultant associate understands the unified commerce business operations.

Products featured

• Dynamics 365 Commerce

Dynamics 365 Commerce Functional Consultant Associate



Start hereDecide if this is the right certification for you

Not right for you?

Upskill with recommended training

Reinforce skills with experience

Pass exams

Continue to grow

This certification is a good fit if:

 IT professionals, Developers, Information workers

OR

- Anyone that can use the application functionality in Microsoft Dynamics 365 Commerce and provide support for the application.
- Candidates have a strong understanding of unified commerce business operations. They may have experience configuring, deploying, and maintaining Microsoft Dynamics 365 Commerce.

Master the basics with Fundamentals certifications

- <u>Dynamics 365 Fundamentals</u> (CRM)
- Dynamics 365 Fundamentals (ERP)
- <u>Microsoft Power Platform</u> <u>Fundamentals</u>

Skills outline guide



Self-paced online learning Microsoft Learn

OR

Instructor-led training Course MB-300T00



(for exam MB-300)
Microsoft Dynamics 365: Core
Finance and Operations Core
common features of
Dynamics 365 for Finance and
Operations

Course MB-340T00-A (for exam MB-340) Microsoft Dynamics 365 Commerce functional Consultant

Additional resources

Documentation

Suggestions for gaining experience

Work in a Commerce implementation using some or all of: back-office, in-store, call center and ecommerce experiences. Join the community at Dynamics 365 Commerce – Forums, Blogs, Support

Take a practice exam

Pass required exam to earn your certification

MB-300 Microsoft Dynamic

Microsoft Dynamics 365: Core Finance and Operations

MB-340

Microsoft Certified: Dynamics 365 Commerce Functional Consultant



Microsoft Certified: Dynamics 365 Commerce Functional Consultant Associate

As a candidate for this certification, you configure, deploy, and maintain Dynamics 365 Commerce applications.

Explore these learning opportunities next

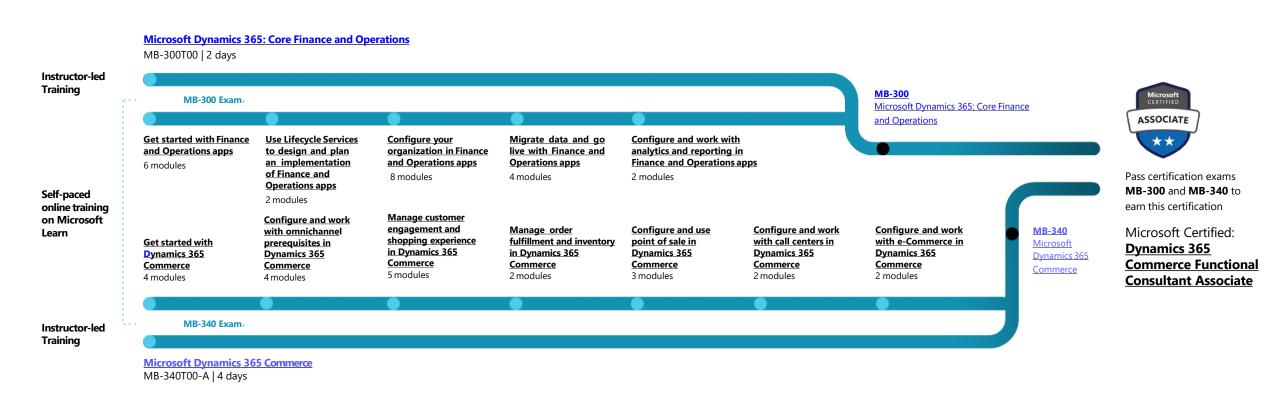
- <u>Dynamics 365 Finance</u> Functional Consultant
- Dynamics 365 Supply Chain <u>Management Functional</u> <u>Consultant</u>
- Dynamics 365 Supply Chain <u>Management, Manufacturing</u> <u>Functional Consultant</u>



Dynamics 365 Commerce Functional Consultant Associate

Dynamics 365 Commerce Functional Consultants design, configure, and manage Dynamics 365 Commerce and provide ongoing support for the app.

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.





Overview of Microsoft Certified:

Dynamics 365 Finance and Operations Apps Developer Associate

Who is this certification for?

Ideal candidates are responsible for performing discovery, capturing requirements, engaging subject matter experts and stakeholders, translating requirements, and configuring the solution and applications, including complete testing and support. This role builds, connects, and extends Dynamics out of the box solutions to better fit customer requirements. The developer uses both Microsoft and third-party tools to do this and to ensure seamless integration with external systems.

Exam details

MB-300

Microsoft Dynamics 365: Core Finance and Operations

Skills measured:

- Describe Finance and Operations apps and extend apps by using Power Platform technologies
- Configure administrative features and workflows
- Manage Finance and Operations data
- Validate and support solutions

Knowledge and experience:

Candidates for this exam analyze business requirements and translate those requirements into fully realized business processes and solutions that implement industry best practices. Candidates serve as a key resource in implementing and configuring applications to meet business requirements.

MB-500

Microsoft Dynamics 365: Finance and Operations Apps Developer

Skills measured:

- Plan architecture and solution design
- Apply developer tools
- Design and develop AOT elements
- Develop and test code
- Implement reporting
- Integrate and manage data solutions
- Implement security and optimize performance

Knowledge and experience:

This exam measures your ability to accomplish the following technical tasks: plan architecture and solution design; apply developer tools; design and develop AOT elements; develop and test code; implement reporting; integrate and manage data solutions; and implement security and optimize performance.

Certification

Pass certification exams MB-300 and MB-500 to earn this certification



Microsoft Certified:

Dynamics 365: Finance
and Operations Apps
Developer Associate

The Finance and Operations apps developer associate designs, develops, secures, and extends Dynamics 365 implementations.

- Dynamics 365 Finance
- Dynamics 365 Supply Chain Management
- Dynamics 365 Supply Chain Management, Manufacturing
- Power Apps
- Power BI

Dynamics 365 Finance and Operations Apps Developer Associate



Start here

Decide if this is the right certification for you

Not right for you?

Upskill with recommended training

Reinforce skills with experience

Pass exams

Continue to grow

This certification is a good fit if:

 You're a developer who works with Finance and Operations apps.

OR

- You work with Finance and Operations apps, configuring security, processes, and options.
- You develop and test code.
- You apply developer tools to perform data migration, implement reporting, and integrate and manage data solutions.
- You hold this certification:

MB6-895

Microsoft

Financial Management in Microsoft Dynamics 365 for Finance and Operations

Master the basics with Fundamentals certifications

- <u>Dynamics Fundamentals</u> (CRM)
- <u>Dynamics Fundamentals</u> (ERP)
- Microsoft Power Platform

Fundamentals

OR

Browse all Dynamics 365 certifications

Skills outline guide



Self-paced online learning Microsoft Learn

OR



Instructor-led training

Course MB-300T00 (for exam MB-300) Microsoft Dynamics 365: Core Finance and Operations

Course MB-500T00-A (for exam MB-500) Microsoft Dynamics 365: Finance and Operations Apps Developer

Additional resources

- Documentation
- <u>Learning catalog</u>

Suggestions for gaining experience

Work as a developer on one or more projects.

Volunteer to help develop a project.

Complete more hands-on practices.

Take a practice exam

Pass required exam to earn your certification

MB-300

Microsoft Dynamics 365: Core Finance and Operations

MB-500

Microsoft Dynamics 365: Finance and Operations Apps Developer



Microsoft Certified: <u>Dynamics 365 Finance</u> <u>and Operations Apps</u> <u>Developer Associate</u>

Developers who work with Finance and Operations apps in Microsoft Dynamics 365 implement and extend applications to meet the requirements of the business. Candidates provide fully realized solutions by using standardized application coding patterns, extensible features, and external integrations.

Explore these certifications next

Other tracks (Associate)

- Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate
- Dynamics 365 Supply Chain Management Functional Consultant Associate

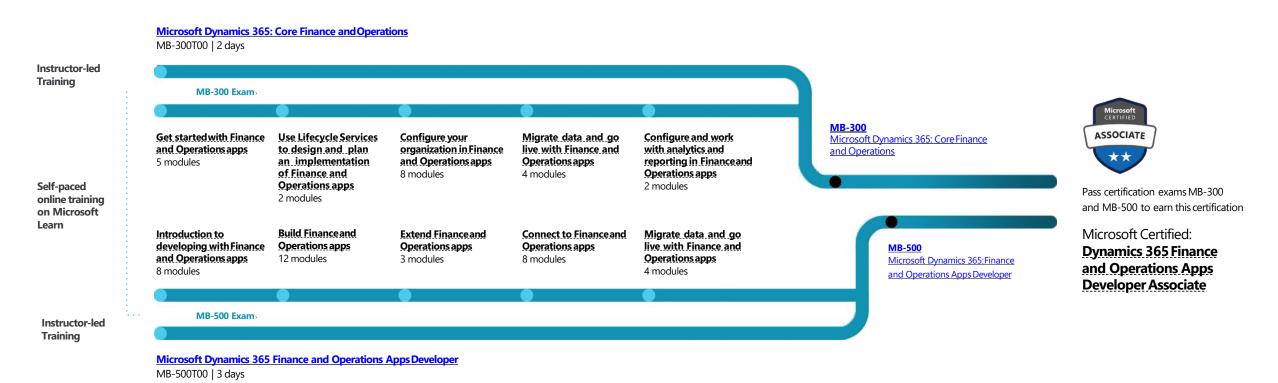
Next level up (Expert)

 <u>Dynamics 365 Finance</u> and <u>Operations Apps</u> Solution Architect

Dynamics 365 Finance and Operations Apps Developer Associate

Developers who work with Finance and Operations apps in Microsoft Dynamics 365 implement and extend applications to meet the requirements of the business. Candidates provide fully realized solutions by using standardized application coding patterns, extensible features, and external integrations.

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.





Dynamics 365 Business Central Functional Consultant Associate

Who is this certification for?

Ideal candidates for this certification are functional consultants who implement core application setup processes for small and medium businesses.

Exam details

MB-800

<u>Microsoft Dynamics 365 Business Central</u> Functional Consultant

Skills Measured:

- Set up Business Central
- Configure financials
- Configure sales and purchasing
- Perform Business Central operations

Knowledge and experience:

You must have applied knowledge of Business Central, and you should understand industry terminology, priorities, standards, methodologies, and best practices. If you have this knowledge and you're in a role such as administrator, quality assurance, DevOps, developer, UX designer, or solution architect, the Dynamics 365 Business Central Functional Consultant Associate certification could be a great fit.

Certification

Pass certification exam **MB-800** to earn this certification



Microsoft Certified: **Dynamics 365 Business Central**

Functional Consultant Associate

Dynamics 365 Business Central Functional Consultants are responsible for implementing core application setup processes for small and medium businesses.

Products featured

• Dynamics 365 Business Central

Dynamics 365 Business Central Functional Consultant Associate



Start hereDecide if this is the right certification for you

Not right for you?

Upskill with recommended training

Reinforce skills with experience

Pass exams

Continue to grow

This certification is a good fit if:

• You are a Functional Consultant.

OR

- You implement core application setup processes for small and medium businesses.
- You implement and configure Dynamics 365 Business Central, including setting up core functionality and modules and migrating data to Business Central.

Master the basics with Fundamentals certifications

- Dynamics Fundamentals (CRM)
- Dynamics Fundamentals (ERP)
- <u>Microsoft Power Platform</u> Fundamentals

OR

Browse all Dynamics 365 certifications

Skills outline guide



Self-paced online learning Microsoft Learn

OR



Instructor-led training
Course MB-800T00

Course MB-800T00 (for exam MB-800): Microsoft Dynamics 365 Business Central Functional Consultant

Additional resources

- Documentation
- Collections

Suggestions for gaining experience

Work as a Functional Consultant on one or more projects

Volunteer to help on a Business Central consulting project

Volunteer on a Business Central implementation

Complete more handson practice

Get a mentor

Take a practice exam

Pass required exam to earn your certification

Exam MB-800

Microsoft Dynamics 365 Business Central Functional Consultant



Microsoft Certified:

<u>Dynamics 365</u>

<u>Business Central</u>

Functional

Consultant Associate

Dynamics 365 Business Central Functional Consultants set up, implement, configure, and extend Business Central for small and medium businesses.

Explore these certifications next

• Microsoft Power Platform Fundamentals



Dynamics 365 Business Central Functional Consultant Associate

Microsoft Dynamics 365 Business Central Functional Consultants are responsible for implementing core application setup processes for small and medium businesses.

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

Microsoft Dynamics 365 Business Central Functional Consultant

MB-800T00-A | 4 days

Instructor-led training

> Get started with **Microsoft Dynamics 365 Business Central**

3 modules

Work with the Microsoft **Dynamics 365 Business** Central user interface

3 modules

Set up financial management in **Microsoft Dynamics** 365 Business Central

4 modules

Get started with **Trade in Microsoft**

Dynamics 365 **Business Central**

2 modules

Sell items and

services in Microsoft Dynamics 365 **Business Central**

5 modules

Process customer and vendor payments in **Microsoft Dynamics 365 Business Central**

4 modules

Dynamics 365 Business Central Functional

Consultant

MB-800 Microsoft



Pass certification exam MB-800 to earn this certification

Microsoft Certified: **Dynamics 365 Business Central Functional Consultant Associate**

Self-paced online training with Microsoft Learn

Deploy and configure Microsoft Dynamics 365 Business Central

5 modules

Set up Microsoft **Dynamics 365 Business** Central for reporting

3 modules

Use journals in **Microsoft Dynamics** 365 Business Central

3 modules

Purchase items and services in Microsoft Dynamics 365 **Business Central**

5 modules

Return items in Microsoft Dynamics 365 **Business Central** 3 modules

accounts in Microsoft Dynamics 365 Business Central

1 module

Reconcile bank

Overview of Microsoft Certified:

Dynamics 365 Finance and Operations Apps Solution Architect Expert

Who is this certification for?

Ideal candidates, for this course should have previous experience with functional or technical focus in Dynamics 365: Finance and Operations Applications. Primarily for those who are, aspire to be, and new to solution architect role.

Earn one of these certifications first

• <u>Dynamics 365 Finance Functional</u> Consultant Associate

OR

 Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate

OR

 Dynamics 365 Supply Chain Management Functional Consultant Associate

OR

<u>Dynamics 365 Finance and</u>
 <u>Operations Apps Developer Associate</u>

Exam details

MB-700

Microsoft Dynamics 365: Finance and Operations Apps Solution Architect

Skills measured:

- Identify solution requirements
- Design solution components
- Define solution testing and management strategies

Knowledge and experience:

As a candidate for this certification, you're a Dynamics 365 professional who advises stakeholders and translates business requirements into secure, scalable, and reliable solutions. You design cohesive solutions for your customers because you know how to work with the essential architectural components of Dynamics 365 finance and operations apps. You have extensive domain knowledge in one or more industry verticals. Plus, you understand how decisions in each area affect the overall solution.

Certification

Pass certification exam **MB-700** to earn this certification



Microsoft Certified:

Finance and Operations Apps Solution Architect Expert

The solution architect for Finance and Operations apps is a trusted advisor who provides information technology solutions to meet business needs.

- Dynamics 365 Finance
- Dynamics 365 Supply Chain Management
- Dynamics 365 Supply Chain Management Manufacturing
- Dynamics 365 Commerce

Dynamics 365 Finance and Operations Apps Solution Architect Expert



Start here

Decide if this is the right certification for you

Earn one of these certifications first

Upskill with recommended training

Reinforce skills with experience

Pass exams

Continue to grow

This certification is a good fit if:

 You have significant experience as a Dynamics 365 Finance and Operations apps functional consultant, developer, or solution architect.

OR

 You're responsible for successful design, implementation, deployment, and adoption of an overall technology solution in your organization. • <u>Dynamics 365 Finance</u> <u>Functional Consultant Associate</u>

OR

<u>Dynamics 365 Supply Chain</u>
 <u>Management, Manufacturing</u>

 Functional Consultant Associate

OR

 Dynamics 365 Supply Chain Management Functional Consultant Associate

OR

 Dynamics 365 Finance and Operations Apps Developer Associate

Skills outline guide



Self-paced online learning Microsoft Learn

OR



Instructor-led training Course MB-700T00-A: Microsoft Dynamics 365: Finance and Operations Apps Solution Architect

Additional resources

- Microsoft Docs
- <u>Learning Catalog</u>

Suggestions for gaining experience

Work as a solution architect on one or more projects

Volunteer to design and implement a Finance and Operations app solution

Complete more design workshops with other architects

Take a practice exam

Pass required exam to earn your certification

MB-700

Microsoft Dynamics 365: Finance and Operations Apps Solution Architect



Microsoft Certified: **Dynamics 365 Finance and Operations Apps Solution Architect Expert**

Solution Architects for finance and operations apps in Microsoft Dynamics 365 are trusted advisors who can design cohesive solutions for their customers by knowing how to work with the essential architectural components of Dynamics 365 finance and operations.

Try FastTrack

Work with the FastTrack team on an implementation, and you may be invited to become a FastTrack recognized solution architect.



Dynamics 365 Finance and Operations Apps Solution Architect Expert

Solution Architects for Finance and Operations apps in Microsoft Dynamics 365 are trusted advisors who consult with organizations and implementation team members to refine business needs into a well-defined and cost-effective solution.

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

Earn one of these certifications first:

Microsoft Certified: Dynamics 365 Finance Functional Consultant Associate

OR

Microsoft Certified: Dynamics 365 Supply Chain Management, Manufacturing **Functional Consultant Associate**

OR

Microsoft Certified: Dynamics 365 Supply Chain Management Functional Consultant Associate

OR

Microsoft Certified: Dynamics 365: Finance and Operations **Apps Developer Associate**

Instructor-led **Training Microsoft Dynamics 365: Finance and Operations Apps Solution Architect** MB-700T00 | 4 days MB-700 Exam **Architect solutions for Dynamics 365** and Power Platform Self-paced online 5 modules training on Microsoft Learn

Microsoft **EXPERT** Microsoft Dynamics 365: Finance and Operations

MB-700

Apps Solution Architect

Earn a prerequisite certification and pass certification exam MB-700 to earn this certification

Microsoft Certified: **Dynamics 365: Finance and Operations Apps Solution Architect Expert**